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Dates subject to change.
 Updated 9/12/2012

Alison's Pantry Broker Meeting Schedule 2013		
Catalog #	Order Date	Meet with Brokers Week of:
#1 January 2013	December 3, 2012	September 10th—14th, 2012
#2 February 2013	January 14, 2013	October 8th —12th, 2012
#3 March 2013	February 11, 2013	November 5th—9th, 2012
#4 April 2013	March 11th, 2013	December 3rd—7th, 2012
#5 May 2013	April 15th, 2013	January 14th—18th, 2013
#6 June 2013	May 13th, 2013	February 11th—15th, 2013
#7 July 2013	June 17th, 2013	March 11th—15th, 2013
#8 August 2013	July 15th, 2013	April 15th—19th, 2013
#9 September 2013	August 12th, 2013	May 13th—17th, 2013
#10 October 2013	September 9th, 2013	June 17th—21st, 2013
#11 November 2013	October 7th, 2013	July 15th—19th, 2013
#12 December 2013	November 4th, 2013	August 12th—16th, 2013
#1 January 2014	December 9th, 2013	September 9th—13th, 2013
#2 February 2014	January 13th, 2014	October 7th—11th, 2013

Have a new product for us to consider? This is the information we need from you...

1. Full product information:
 - Pack size / weight / cube
 - Pricing (delivered or FOB)
 - What is the minimum order (or weight) required?
 - Is the product shipped by layers? If so, what is the count per layer?
 - Can the pallet be mixed, or must we purchase a straight pallet?
 - Packaging: Does the new product have nutritional information, cooking instructions, and (on meat products) the USDA bug **on the bags** inside the case?
 - We need to see and taste the actual product. Please bring in samples of the product, **in actual packaging**.
2. Is the product stocked in DOT?
3. How much lead time is required?
4. Is the supplier willing to offer other marketing money:: introductory allowance, bill back, or off-invoice?
5. We charge catalog fees each month (noted on the Vendor Set Up form and proposal). Is the supplier willing to participate?